

FORTIS MALAR REPORTS Q1FY14 FINANCIALS
REVENUE UP 7% TO RS 25.98 CR,
OPERATING EBITDA STOOD AT RS 1.53 CR
NET PROFIT STOOD AT RS 1.70 CR

Fortis Malar Hospitals Ltd., a subsidiary of Fortis Healthcare Ltd., today announced its unaudited results for the quarter ended June 30, 2013.

Financial Highlights for the Quarter (Q1FY2014)

- Fortis Malar Hospitals recorded Operating revenue of Rs 25.98 Cr., a growth of 7% over the corresponding quarter of the previous year.
- Operating Profit (EBIDTA) for the period stood at Rs.1.53 Cr against Rs. 3.38 Cr reported during the same period last year. The decline is primarily due to the clinical establishment fee paid during the quarter.
- Profit before exceptional and extraordinary item and tax was at Rs. 2.57 Cr as compared with Rs. 2.36 Cr, a growth of 9%
- Net profit for the quarter was at Rs.1.70 Cr against Rs.2.69 Cr reported during the same period last fiscal.
- Specialties such as Orthopedics, Renal, Gastroenterology and Gynaecology continue to witness strong growth.

Operational Highlights for the quarter

- The team of Doctors at Fortis Malar successfully performed a Heart Transplant on a 34-year old breast cancer patient from Iraq.
- A rare tumor of the trigeminal area i.e. trigeminal schwannomas was successfully removed from a 42-year old Assamese.
- A 40-year old Pakistani National successfully underwent a complex heart transplant at the Centre of Excellence for Advanced Cardiac Care at Fortis Malar.
- 52 years old patient from Sudan who was weighing around 260 kgs with BMI 60 admitted into our Hospital for weight reduction. Laparoscopic Sleeve Gastrectomy

surgery was performed on him and after two weeks post surgery, weight come down to 211 Kgs and expected to come down to 130-140 Kgs in a years' time.

- In a first-of-its-kind surgery in India, Cadaveric transplant of both pediatric kidneys done along with bladder reconstruction | 11-year old boy received both kidneys from 3-year old
- The hospital successfully performed three Heart transplants during the quarter.
- The hospital also performed 19 renal transplants including 7 cadaveric kidney transplants during the quarter.
- Fortis' Hospitals Medical Information Centre was launched in Guwahati; consultants from Fortis Malar Hospital visit the clinic twice in a month.

Corporate Social Responsibility

Playing its part as a good social corporate citizen, Fortis Malar has been involved in activities that contribute to society. Following CSR activities were done during the quarter:

- Health Awareness Talk in Spastic Society on the occasion of World Autism Day'2013
- In-house activity to spread awareness about Hypertension on the occasion of World Hypertension Day'2013 | Free BP-cum-BMI check done.
- Ambulance provided on the occasion of Mahakumbabhisegam in Sathya Sai Sewa Trust at Sowcarpet

Commenting on the results Mr Aditya Vij, Chairman, Fortis Malar Hospitals Limited, said,

“The Company’s clinical consultants continue to perform path breaking and complex surgeries. The Company’s addition of clinical talent towards end of last financial year has started yielding results in terms of top line growth during the current quarter as compared to last quarter. We expect the growth momentum to continue in the coming quarters”.

About Fortis Malar Hospitals Ltd

Fortis Malar Hospital (formerly known as Malar Hospital) was acquired by Fortis Healthcare (India) Limited in early 2008. The hospital founded in 1992, is established as one of the largest corporate hospitals in Chennai providing quality super specialty and multi specialty healthcare services. Fortis Malar Hospitals, with 180 beds, focuses on providing comprehensive medical care in the areas of Cardiology and Cardiac Surgery, Neuro Surgery, Gynaecology, Orthopaedics, Gastroenterology, Neurology, Pediatrics, Diabetics, Nephrology and Internal Medicine.

Fortis Malar Hospital has a state of the art Cath Lab and multiple dedicated cardiac operation theatres and intensive coronary care units. Several rare and complex Adult and Pediatric Cardiac surgeries, Orthopedic and Joint replacements, Neurosurgeries and Plastic reconstruction surgeries have been performed at this hospital. The hospital's Obstetrics and Gynaecology services are among the busiest in the city, successfully performing many complicated deliveries and surgeries. They are supported by a dedicated Neonatology unit.

About Fortis Healthcare Ltd

Fortis Healthcare Limited is an integrated healthcare delivery service provider in Asia. The healthcare verticals of the company span primary care, diagnostics, day care speciality and hospitals, with a healthcare network spanning 8 countries. Currently, the company operates its healthcare delivery services in India, Hong Kong, Singapore, Dubai, Mauritius and Sri Lanka with 65 healthcare facilities (including projects under development), over 10,000 potential beds, over 600 primary care centers, 240 diagnostic centres and a team strength of more than 18000 people.

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