

**PRESS RELEASE**

**FORTIS MALAR Q1FY15**  
**REVENUE AT RS.28.58 CR, + 10%**  
**OPERATING PROFIT AT RS 1.72 CR, +12%**  
**NET PROFIT AT RS 1.85 CR, +9%**

**Chennai, July 26, 2014:** Fortis Malar Hospitals Limited, a subsidiary of Fortis Healthcare Limited, a leading integrated healthcare delivery service provider in India, today announced its results for the quarter ended June 30, 2014.

**Commenting on the results Mr Aditya Vij, Chairman, Fortis Malar Hospitals Limited, said,** “I am delighted that the hospital achieved its highest ever quarterly revenue numbers even as it continued to gain ground as the undisputed leader in heart and renal transplants, in the State. Giving further impetus to the heart transplant programme, we successfully launched The Fortis Centre for Heart Failure & Transplant so that many more patients can continue to benefit from the advanced life saving protocols available at the hospital.”

**Financial Highlights for the Quarter (Q1FY2014)**

- Fortis Malar Hospitals reported operating revenue of Rs 28.58 Cr, a growth of 10% over the corresponding quarter of the previous year.
- Operating profit for the quarter stood at Rs 1.72 Cr, witnessing a growth of 12% over the corresponding quarter of the previous year.
- Profit before tax (before exceptional and extra ordinary items) stood at Rs 2.81 Cr compared to Rs 2.57 Cr in the corresponding quarter of last year.
- Net profit during the quarter was at Rs 1.85 Cr compared to Rs.1.70 Cr reported during the corresponding period, last fiscal.
- Fortis Malar also witnessed growth in its key specialities, showing markedly better performance in CTVS, Renal, Neuro & spine, Dialysis and Health check programmes, which grew by 76%, 36%, 6%, 26% and 7% respectively.

### **Operational Highlights for the quarter**

- **Launch of Fortis Centre for Heart Failure & Transplant - Fortis Launched India's First comprehensive centre for end-stage heart failure management at Fortis Malar on May 9th, 2014.**

During the quarter, the expert medical team at the hospital continued to perform high risk and rare surgeries. A few of them are listed below.

- The cardiology team at Fortis Malar successfully performed Nine heart transplants during the quarter, which included two HVAD (HeartWare Ventricular Assist Device), and Seven donor human hearts.
- The Hospital also performed 12 renal transplants during the quarter.
- 24 knee replacement and 5 Hip replacement surgeries were performed at the hospital during the quarter.
- An 11 month old child from Burundi was referred to the hospital with a history of vomiting since birth. A Ladd's procedure (corrective surgery for malrotation of Intestine) was performed. The Child began feeding normally and was discharged shortly thereafter.
- A 19 year old male presented with a history of blood in stools on and off for 6 years. The final diagnosis was a variant of Meckel's diverticulum with ectopic gastric mucosa. The Patient underwent surgery and recovered well.

### **Corporate Social Responsibility**

Playing its part as a good social corporate citizen, Fortis Malar organized meaningful community activities during the quarter as follows:

- Health awareness talks and health checkups at various corporate and Government organizations.
- Celebrated "World Liver Day" to raise awareness on the Liver and its critical functions through a unique fashion show.

- Felicitated Blood Donors on the occasion of “World Blood Donor Day” and organized a health talk emphasizing the importance of blood donation.
- On the occasion of Mother’s Day- A Special health checkup was organized for mothers, along with a health talk at the hospital.
- Free CPR training sessions were organized as part of the Heart Saver Programme for corporates, teachers and students of a Local women’s College. As part of our community connect initiative - “Sunday Conversations” with our specialists on topical health issues have been started at the hospital. .

### **About Fortis Malar Hospitals Ltd**

Fortis Malar Hospital (formerly known as Malar Hospital) was acquired by Fortis Healthcare (India) Limited in early 2008. The hospital founded in 1992, is established as one of the largest corporate hospitals in Chennai providing quality super specialty and multi specialty healthcare services. Fortis Malar Hospitals, with 180 beds, focuses on providing comprehensive medical care in the areas of Cardiology and Cardiac Surgery, Neuro Surgery, Gynaecology, Orthopaedics, Gastroenterology, Neurology, Paediatrics, Diabetics, Nephrology and Internal Medicine.

Fortis Malar Hospital has a state of the art Cath Lab and multiple dedicated cardiac operation theatres and intensive coronary care units. Several rare and complex Adult and Paediatric Cardiac surgeries, Orthopedic and Joint replacements, Neurosurgeries and Plastic reconstruction surgeries have been performed at this hospital. The hospital’s Obstetrics and Gynaecology services are among the busiest in the city, successfully performing many complicated deliveries and surgeries. They are supported by a dedicated Neonatology unit.

### **About Fortis Healthcare Ltd**

Fortis Healthcare Limited is a leading integrated healthcare delivery service provider in India. The healthcare verticals of the company primarily comprise hospitals, diagnostics and day care specialty. Currently, the company operates its healthcare delivery services in India, Singapore, Dubai, Mauritius and Sri Lanka with 66 healthcare facilities (including projects under development), over 10,000 potential beds and approx. 260 diagnostic centres.

### **DISCLAIMER**

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